Volume 8, Issue 3, 2025 (pp. 91-116)



# ECONOMIC IMPACT OF TAX REFORMS IN DEVELOPING ECONOMIES: ANALYZING GROWTH, INEQUALITIES, REVENUE, AND POLICY MODERATORS

## Emmanuel Peprah, Evans O. N. D. Ocansey (Ph.D.)\*, and Emmanuel Kwame Asirifi

Department of Accounting & Finance, Valley View University, Oyibi, Accra, Ghana

\*Corresponding Author's Email: endocansey@vvu.edu.gh

#### Cite this article:

Emmanuel Peprah, Evans O. N. D. Ocansey, Emmanuel Kwame Asirifi (2025), Economic Impact of Tax Reforms in Developing Economies: Analyzing Growth, inequalities, Revenue, and Policy Moderators. African Journal of Accounting and Financial Research 8(3), 91-116. DOI: 10.52589/AJAFR-K1Z8UYSD

#### **Manuscript History**

Received: 13 Jun 2025 Accepted: 16 Jul 2025 Published: 7 Aug 2025

Copyright © 2025 The Author(s). This is an Open Access article distributed under the terms of Creative Commons Attribution-NonCommercial-NoDerivatives 4.0 International (CC BY-NC-ND 4.0), which permits anyone to share, use, reproduce and redistribute in any medium, provided the original author and source are credited.

ABSTRACT: Purpose: The major goal of this research is to critically assess the economic impact of tax reforms in developing countries, with a particular emphasis on how various types of tax adjustments affect revenue mobilization, equity, and long-term economic growth. The study aims to integrate existing literature to identify major trends, conflicts, and policy gaps in the implementation of tax changes, particularly in the context of African economies like Ghana.

Design/Methodology/Approach: To ensure emphasis and relevance, this study uses a Traditional Literature Review (TLR) strategy, guided by SPIDER framework features. A total of 56 publications published between 1943 and 2025 were reviewed, with Boolean operators and MeSH phrases used to search databases such as Crossref, Google Scholar, and Europe PMC. The inclusion criteria centered on studies about tax reform types, tax policy results, revenue effects, and inequality. Quality evaluation was based on citation frequency each year, authorship, publication credibility, and relevance to the research issues.

Findings: The research reveals widespread agreement that well-designed tax reforms, particularly those underpinned by strong institutions and digital systems, can greatly increase domestic revenue mobilization and drive economic growth. However, the gains of reforms are frequently negated by continuing tax disparities, tax enforcement, and under taxation of the informal sector. Empirical data also show that financial growth and democratic governance are crucial in increasing the effectiveness of tax strategies. Despite substantial improvements, there are still gaps in reform type disaggregation, longitudinal data, and local government research.

**KEYWORDS:** Revenue Mobilization, Tax Inequality, Tax Incentive, Tax Administration, Tax Reforms.

Volume 8, Issue 3, 2025 (pp. 91-116)



#### INTRODUCTION

In developing nations, tax reform refers to methodical adjustments to tax administration, policy, and structure with the goals of enhancing revenue collection, fostering economic expansion, and attaining more equitable income distribution. Complex and ineffective tax systems, a strong reliance on limited tax bases (often import levies and export taxes), substantial tax evasion, and unfair tax loads are some of the issues that many developing nations confront. These problems restrict governments' ability to fund investments and public services that are necessary for development, which frequently leads to budgetary imbalances and a reliance on foreign aid or the rents from natural resources.

On the contrary, governments employ tax reform as a key instrument to increase revenue collection, boost economic growth, and combat poverty, especially in developing nations. A nation's economic success and capacity to provide public services like infrastructure, healthcare, and education are directly impacted by the design, equity, and effectiveness of its tax system. Reforms are intended to broaden the tax base, streamline tax legislation, and enhance administration in developing nations where the informal sector predominates, and tax compliance is frequently low (IMF, 2023). For instance, Ghana's 2017 tax reform reduced leakage and achieved 19% tax collections in a year by introducing electronic tax collecting systems and streamlining VAT procedures (World Bank, 2021).

Similarly, the adoption of Kenya's tax system has significantly improved revenue collection through increased efficiency and a reduction in tax evasion. This reform resulted in a 13 percent increase in government revenues in only two fiscal years (Kenya Revenue Authority, 2022). Tax reforms can also influence economic growth, but the relationship is complex. While some reforms promote investment by reducing corporate tax rates, others, such as increasing VAT, can reduce household consumption, especially among low-income groups (UNCTAD, 2023). Therefore, policymakers must carefully balance increasing revenues and supporting inclusive growth. Furthermore, progressive tax policies that raise incomes more heavily can promote equity and reduce income inequality. In South Africa, targeted tax incentives for small- and medium-sized enterprises have resulted in job creation and higher productivity among local enterprises (OECD, 2022).

However, not all reforms are successful. Poor implementation, corruption and lack of taxpayer education often hinder the expected results. A study by the African Tax Administration Forum (ATAF, 2023) found that ambitious tax reforms in some sub-Saharan African countries have not yielded results due to inadequate enforcement and limited tax data. Tax reforms in developing countries have enormous potential to improve both public revenue and economic performance. However, its success depends on design, implementation, transparency and public trust.

There are three reasons to examine the financial effects of tax reforms in developing nations:

Development Imperative: As nations advance, they must generate steady income to support growing public expenditures. To finance social safety, health care, education, and infrastructure, efficient tax systems are essential.

Regulation Debates & Trade-offs: It is becoming more widely acknowledged that tax reforms include trade-offs, including the possibility of some taxes slowing growth, difficulties in

Volume 8, Issue 3, 2025 (pp. 91-116)



decreasing inequality, and the possibility of political instability, even while they can improve growth, state-building, and revenue sustainability.

Lessons for the Design of Policies: Future policy decisions can be informed by knowledge of previous reforms' successes and failures. Given the variety of experiences, the existence of informal economies, and the typical administrative and political limitations found in developing nations, this is particularly crucial. The following goals and research topics are intended to be addressed by this review: Evaluate how tax policies affect revenue mobilization and economic growth: What is the impact of various tax reforms on GDP growth and government revenues in developing economies? Examples include widening the tax base and switching from income to consumption taxes. Consider the function of moderators of policy:

Which administrative, political, and economic elements influence how effective tax reforms are? What effects do civil society involvement, state capacity, and the caliber of tax administration have on the results of reform? Examine developmental and distributional results: How much do tax reforms help achieve sustainable development goals and lessen inequality? What are the practical limitations or unforeseen repercussions of tax reforms? Scope and Limitations: The review will focus on low- and middle-income nations, focusing on empirical studies, case analyses, and international policy assessments. A variety of tax reforms will be taken into consideration, such as adjustments to tax administration, enforcement, and policy (rates, bases, and incentives). Economic growth, revenue mobilization, inequality, and state-building are among the key outcomes that will be evaluated.

Limitations: Because of variations in political systems, economic structures, and administrative capabilities, the effects of tax reforms are quite context-specific, and the findings may not apply to other developing economies. The accuracy and comparability of results may be impacted by data limitations and the predominance of informal economies. Although illustrative case studies may be included, the review will mostly concentrate on general patterns and lessons rather than in-depth country-by-country examination. This framework recognizes the inherent limits in researching the effects of tax reform in developing countries and offers a precise definition of the subject, a compelling argument for its significance, targeted research questions, and a reasonable scope for analysis. By investigating case studies and data, we can better understand which reforms are most effective and why.

#### **METHODOLOGY**

This study uses a Traditional Literature Review (TLR) methodology to investigate the economic impact of tax reforms in developing economies, drawing on a wide range of scholarly work from fields such as public finance, economic development, and fiscal policy. The TLR technique is especially useful for presenting a complete, narrative synthesis of current knowledge and detecting trends, conflicts, and gaps in literature. To improve methodological rigor and focus, the review follows the SPIDER framework (Sample, Phenomenon of Interest, Design, Evaluation, and Research Type), which is ideal for synthesizing qualitative and mixed-methods research. This approach enables the systematic incorporation of multiple perspectives, particularly in understanding how tax policy reforms affect economic growth, income distribution, and public infrastructure development in low- and middle-income nations.

Volume 8, Issue 3, 2025 (pp. 91-116)



A systematic search method was used across different academic databases, integrating Boolean operators (AND, OR, NOT) and Medical Subject Headings (MeSH) when needed to extend and refine the search scope. For example, relevant studies were identified using Boolean combinations such as "Tax Reform" AND "Economic Growth" AND "Developing Countries," as well as "fiscal policy" OR "public finance." MeSH phrases such as "Taxation/economics," "Developing Countries/economics," and "Economic Development" were also used to improve clarity and coverage.

To ensure relevance and analytical focus, well-defined inclusion and exclusion criteria were devised. Included works were peer-reviewed, published between 1943-2025, and focused on empirical, theoretical, or policy-oriented research relating to tax reforms in emerging nations. Studies that had no direct link to economic outcomes or focused solely on high-income nations were removed. This methodological approach not only guarantees that the literature chosen is solid and relevant to the study objectives, but it also allows for a better understanding of the contextual elements and institutional dynamics that mediate the influence of tax reforms in different economic settings.

### **Search Strategy**

To undertake a thorough Traditional Literature Review (TLR) on the economic impact of tax reforms in emerging economies, a systematic search strategy was created and implemented using multiple academic databases and search engines. This technique was aimed to ensure a broad and balanced collection of literature relevant to all sorts of tax changes, with a special focus on Africa and Ghana as regional contexts of interest. Databases and sources consulted: Crossref: 1,000 papers initially identified; 10 highly relevant articles selected; Google Scholar: 100 results screened; 6 publications focused especially on Ghana preserved; Europe PMC and similar databases accessed using Crossref metadata and citation tools. Additional filtering was carried out by using backward and forward citation tracking to identify seminal books and newer investigations. Time Frame: papers published between 1943 and 2025 were considered, totaling 56 papers that were reviewed and evaluated for relevance and quality. Search Phrases and Boolean Operators – Keywords, Boolean logic, and MeSH phrases were used to maximize literature retrieval. The following keywords and search strings were used: "Type of Tax Reforms" AND "Economic Growth," "Tax Reforms in Africa" OR "Fiscal Policy in Africa," "Tax Reforms in Ghana" AND ("Public Finance" OR "Tax Revenue"), "Developing Countries" AND "Tax Reform" NOT "High-income Countries." MeSH terms used (where applicable): "Taxation/Economics," "Developing Countries/economics," "Economic Development," "Fiscal Policy."

Inclusion Criteria: Peer-reviewed journal articles, working papers, and policy briefs published between 1943 and 2025 – Studies that look at any type of tax reform (such as income tax, VAT, or corporate tax) in developing countries, with a focus on Africa and Ghana. Research clearly relates to economic outcomes such as GDP growth, tax revenue mobilization, income distribution, or infrastructure finance. Both qualitative and mixed-method investigations aligned with the SPIDER framework.

Exclusion Criteria: Articles that focus solely on tax reforms in high-income or OECD nations – Publications with limited empirical or conceptual depth about economic implications – Duplicates, comments, and opinion pieces lacking intellectual rigor.

### African Journal of Accounting and Financial Research

ISSN: 2682-6690

Volume 8, Issue 3, 2025 (pp. 91-116)



The Screening and Selection Process: An initial pool of more than 1,200 items was discovered across the sites. Titles and abstracts were evaluated for relevance.

The final sample comprised 16 publications directly addressing various sorts of tax reforms, sourced from Crossref (10 articles) and Google Scholar (6 articles focusing on Ghana). All selected articles were evaluated rigorously for methodological quality, regional relevance, and contribution to the study goals. This search strategy provides a methodologically sound and comprehensive platform for examining the influence of tax reforms in economic growth in developing countries, notably in sub-Saharan Africa.

## **Quality Assessment**

To assure the authenticity and academic rigor of this traditional literature review on the economic impact of tax reforms in developing countries, a rigorous quality evaluation procedure was used. The selected papers were examined using a set of rigorous criteria designed to assess their scholarly significance, methodological soundness, and contribution to the field.

Citation Metrics: One of the key indications of scholarly impact was the number of citations received by each paper, adjusted for the number of years since publication (citations per year). This measure assisted in identifying fundamental and influential publications in the discipline while controlling publication age. Highly cited publications were thought to have had a major impact on policy or academic debate, particularly those that were regularly cited in related literature on taxation and economic development.

Publication Date and Timeliness: The review included works published between 1943 and 2025, with a focus on post-2000 literature to capture the most recent advances, changes, and contextual shifts in global and African tax policy. Recent publications were particularly commended for providing up-to-date information about existing tax systems and reform outcomes in the digital era and globalized business.

Journal Quality and Publisher Credibility: The reputation of the publishing journal or institution was another important factor. Peer-reviewed journals with high academic standards and open editorial processes were preferred. Articles published in known economic, fiscal policy, and development journals—such as Journal of Public Economics, World Development, African Development Review, and International Tax and Public Finance—were scored more highly in terms of trustworthiness and rigor.

Database Inclusion and Accessibility: All papers evaluated were obtained from known databases such as Google Scholar, Crossref, Semantic Scholar, and Europe PMC, with Boolean operators and MeSH terms used to ensure precision and breadth in the search approach. This ensured widespread coverage while minimizing publishing bias. The review's extensive quality assessment sought to include only the most relevant, reliable, and significant studies. This methodological rigor enhances the credibility of the findings and strengthens the theoretical foundation for assessing the economic consequences of tax reforms in developing nations.

Volume 8, Issue 3, 2025 (pp. 91-116)



#### RESULTS AND DISCUSSION

#### **Tax Reforms**

Tax reforms have evolved across developed economies, particularly in the EU, G7, and OECD countries, motivated by the need to strike a balance between revenue generation, investment incentives, and equitable considerations. The literature discusses various types of reforms in Europe and Africa, including tax rate adjustments, base broadening, and structural changes aimed at investment, labor supply, and welfare distribution.

Devereux et al. (2014) conduct a thorough examination of corporate income tax reforms in EU and G7 countries over two decades. Their research finds a consistent pattern of tax cuts combined with base-widening measures. While statutory tax rates have usually fallen, particularly for more profitable investments, the effective tax rate on marginal investments has stayed consistent. This shows a strategic policy move in reaction to global tax rivalry, specifically driven by multinational businesses' revenue shifting and competition for high-return investments.

King (1983) proposes a framework for measuring the welfare impacts of tax reforms, focusing on the elimination of housing subsidies in the United Kingdom. This study shows a rearrangement of indirect support mechanisms and emphasizes the importance of understanding distributional effects and deadweight losses. It exhibits indirect tax reform and subsidy reduction, emphasizing the importance of measures that match welfare optimization.

Aabergeet al. (1995) examine Norway's transition to a proportional wage income tax system, particularly in the late 1980s and early 1990s. Their findings suggest that proportional taxation can eliminate some distortions in labor supply decisions, but it may also benefit high-income earners in terms of welfare gains. This policy marks a departure from high progressivity, indicating a trade-off between efficiency and vertical fairness in personal income taxation.

Barker et al. (2007) assess the risk of carbon leakage resulting from unilateral ETRs in six EU Member States from 1995 to 2005. Using the E3ME dynamic multi sectoral model, the study creates a counterfactual scenario to evaluate emissions with and without ETRs. The data show that carbon leakage was low or even negative, owing mostly to technical spillover effects and regional economic interdependence, which diminish enterprises' incentives to relocate. This illustrates that ETRs can efficiently cut emissions while maintaining industrial competitiveness, especially when deployed in economically connected regions.

Chiroleu-Assouline (2014), on the other hand, examines the distributive effects of environmental tax policy. Recognizing public concerns about the regressive nature of environmental taxes, the study simulates households with varying income levels and investigates revenue recycling mechanisms. It discovered that, even when environmental taxes are regressive in isolation, it is possible to develop Pareto efficient policies that benefit all income groups by cutting wage taxes while enhancing their progressivity. This emphasizes the significance of tax design and redistribution in garnering public support and guaranteeing justice.

To supplement these fiscal approaches, Akiyama et al. (2003) explore market and pricing reforms in agricultural commodity sectors such as cocoa, coffee, and cotton. These measures had a considerable impact on public revenue flows, although not being tax reforms in

Volume 8, Issue 3, 2025 (pp. 91-116)



themselves. The state's retreat from commodity pricing and marketing, which was typically followed by the liberalization of export taxes, defined the role of fiscal institutions. In countries where state control was removed, producers reaped greater direct benefits from market prices, and private sector-led market institutions arose. These sector-specific changes have an indirect impact on tax systems by changing government revenue patterns and reducing reliance on trade and commodity taxes.

These studies show that tax reforms in Africa have been influenced by both historical limits and contemporary economic imperatives. Colonial tax systems established a foundation that was later tested by the demands for efficiency, justice, and flexibility to massive informal sectors. Modern reforms, which focus on VAT extension, exemption elimination, and larger revenue collection tactics, reflect efforts to modernize fiscal institutions while preserving social and political stability. Furthermore, commodities market liberalizations, while not strictly tax changes, have changed state revenue plans and highlighted the significance of institutional capacity and private sector development in long-term fiscal reform.

Modernization has also played an important role in Kenya's tax reform. The Kenya Revenue Authority (KRA) launched the iTax platform, which allows taxpayers to file returns and pay electronically. This change improved tax administration, increased compliance, and cut administrative expenditures (KRA, 2022). Kenya's tax structure was further adapted to the digital economy with the implementation of the Digital Service Tax (DST) in 2021, which targets global internet platforms like Netflix, Google, and Facebook. This demonstrates a shift toward taxing digital commerce, which is consistent with global discussions regarding the equitable taxation of multinational digital enterprises (KPMG Kenya, 2023).

In contrast, Nigeria has prioritized compliance and base expansion. The Voluntary Assets and Income Declaration Scheme (VAIDS), introduced in 2017, was a compliance-driven effort that provided amnesty in exchange for the declaration of previously untaxed income (FIRS, 2022). In addition, Nigeria's annual Finance Act modifications (2019-2022) included measures such as VAT rises and SMEs incentives, indicating a twin approach of increasing revenue while fostering equity and growth in the non-oil economy (PwC Nigeria, 2023). These measures were critical in rebalancing the fiscal framework in a country heavily reliant on oil income.

In Ghana, tax reform has also prioritized digitalization and tax base development. The implementation of the Electronic Transfer Levy (E-Levy) in 2022 was a major move toward capturing revenue from the previously undertaxed mobile money and informal sectors (GRA, 2022). Though greeted with widespread opposition, the initiative sought to broaden the revenue base. Furthermore, Ghana has promoted tax compliance through the Taxpayer Identification Number (TIN) system and the implementation of the Integrated Tax Application and Preparation System (TaPS), which digitizes taxpayer interactions and increases transparency (IMF, 2023).

These examples from Ghana, Kenya, and Nigeria show how African countries are using different but similar approaches to tax reform. Key types of reforms include: digitalization of tax administration (e.g., iTax in Kenya, TaPS in Ghana), taxing the digital economy (e.g., DST in Kenya, E-Levy in Ghana), voluntary compliance and amnesty programs (e.g., VAIDS in Nigeria), recurring legislative reforms to enhance equity and efficiency (e.g., Nigeria's Finance Acts), and efforts to formalize and capture revenue from informal sectors.

Volume 8, Issue 3, 2025 (pp. 91-116)



While precise approaches and political settings differ, the overriding goals are to boost domestic revenue mobilization, improve tax compliance, and modernize tax systems. These reforms illustrate a pragmatic and context-sensitive approach to Africa's fiscal development, supported by political will, technological capacity, and the need to lessen dependency on external assistance.

### **Adjustment Policy Administration (Rate, Bases and Incentives)**

Tax policy adjustments, whether in the form of tax cuts, credits, or structural reforms, can have a major impact on economic outcomes. These papers presented diverse evidence from multiple contexts—macroeconomic, microeconomic, and international—highlighting how tax policy changes affect growth, investment, income distribution, and multinational behavior. Alberto Alesina and Ardagna (2010) present cross-country evidence on the macroeconomic effects of fiscal policy orientations in OECD nations. They conclude that tax cuts are more successful in fostering economic growth than spending increases. Spending-based fiscal adjustments (i.e., reducing public spending without raising taxes) are more effective at reducing deficits and debt-to-GDP ratios, and they are less likely to trigger recessions. This suggests that tax policy changes, particularly tax cuts, might stimulate the economy in certain fiscal conditions, but must be carefully balanced with spending reforms to ensure long-term viability.

Hassett and Metcalf (1999) look at how uncertainty about future tax policies affects private investment. In a Geometric Brownian Motion (GBM) model, uncertainty affects investment since companies postpone action in anticipation of better information. However, in a jump process model, where firms anticipate discrete tax policy changes, increased uncertainty can boost investment. This highlights the importance of tax policy predictability as well as its magnitude. Firms may behave differently depending on how policy uncertainty is represented, which has ramifications for building stable and transparent tax systems.

Borenstein and Davis (2016) examine the equality implications of tax credits for sustainable energy investments. These credits have been disproportionately claimed by high-income households, with the top quintile obtaining 60% to 90% of specific subsidies. In contrast, market-based measures (such as carbon pricing) may have more progressive distributional impacts if revenue is rebated. Their findings highlight the need to consider who benefits from tax modifications, particularly when they are intended to promote public purposes (such as environmental sustainability). Without effective targeting, such programs may worsen inequality.

Clausing (2009) focuses on tax evasion by U.S. multinationals, illustrating how variations in overseas tax rates affect both: Profit Shifting (financial manipulation to transfer earnings to low-tax jurisdictions) and Real Economic Activity (such as where businesses choose to place operations). Clausing calculates the revenue loss caused by these actions and examines policy possibilities such as tougher anti-avoidance laws and modifications to the US tax system (for example, eliminating deferral). This analysis emphasizes that corporate tax policy changes must address global mobility and profit shifting to retain domestic tax bases.

These studies demonstrate that tax policy adjustments must be well-calibrated: Growth-oriented policies could favor targeted tax cuts, especially on the supply side. However, ambiguity in tax regimes can hinder investment, necessitating predictable and transparent policymaking. Equity considerations should drive the design of tax credits and incentives to

Volume 8, Issue 3, 2025 (pp. 91-116)



ensure widespread benefits. Internationally, improving corporate tax policy is critical to reducing avoidance and ensuring that tax systems remain fair and efficient. Effective tax policy must strike a balance between efficiency, equity, and enforcement, with adjustments adapted to the specific economic, social, and global contexts in which it operates.

Tax policy changes, whether intended to improve fiscal balances, increase equity, or stimulate economic activity, are inextricably linked with administrative feasibility. The publications evaluated emphasize that policy effectiveness is dependent not only on design, but also on governments' ability and desire to administer and enforce tax systems properly.

According to Alesina and Perotti (1995), while policymakers frequently seek fiscal adjustments through tax hikes, only expenditure cuts—particularly in transfers and public sector wages—have the potential to result in long-term fiscal balance improvements.

Taxes, while politically simpler, typically result in temporary gains. Crucially, coalition administrations fail to implement successful expenditure reforms, demonstrating the importance of political will and administrative authority in achieving long-term fiscal policy. Successful tax-related policy changes require not just budgetary decisions, but also administrative and political capacity to undertake harsh reforms, particularly in sensitive spending sectors.

James (2002) criticizes restricted definitions of tax compliance and advocates for a broader, more behavioral approach, particularly in this era of self-assessment and internet commerce. He advocates techniques that promote voluntary compliance rather than depending primarily on fines. Cooperation between tax authorities and academia is emphasized as essential for developing effective policies. Effective tax policy modification necessitates an administration-first strategy, which prioritizes education, facilitation, and trust-building alongside enforcement.

Alm (2019) investigates the individual decision to comply or avoid, relating it to audit selection, amnesties, and perceived fairness. He contends that, while audits and sanctions are instruments, they have limited long-term impact unless combined with fundamental reforms in management. In developing countries, administrative capability frequently restricts the breadth of policy reform. Policy modifications are limited by audit capacity and administrative infrastructure. Without trustworthy systems, even well-designed policies fail to provide intended effects.

To a considerable extent, tax rates are more than just fiscal tools; they are potent instruments that shape economic behavior, affect investment decisions, affect environmental consequences, and decide long-term growth paths. The research reviewed provides various but convergent insights into how tax policy can provide incentives or disincentives for economic activity, depending on its form, aim, and how revenues are used.

Ono (2003) investigates the dual impact of environmental taxation: greater taxes on polluting activities can delay production (a disincentive), but they can also encourage cleaner growth by enhancing environmental quality for future generations. A crucial tax rate exists to balance these competing effects, emphasizing the importance of optimal tax policy calibration to support long-term growth. Environmental taxes can provide growth-friendly incentives if they are set at levels that absorb environmental costs while not impeding productive capability.

Volume 8, Issue 3, 2025 (pp. 91-116)



This final study provides rigorous econometric evidence to assist in separating the effects of various taxes and expenditures across US states. The budget constraint paradigm used demonstrates how fiscal variables interact, implying that company taxes may encourage growth while personal tax progressivity and transfer spending have a dampening effect. Tax policy must be diverse and context-sensitive, carefully balancing equality aims with economic incentives to maximize growth outcomes.

The impact of tax rates on incentives varies across environmental protection, capital creation, agricultural policy and state-level economic planning, and is determined by their structure and use. Evidence suggests that the optimal tax rate must strike a balance between revenue generation and incentive preservation. Productive public investment (infrastructure, education, and health) can reinforce favorable incentives, even when paid for with greater taxes. Redistributive expenditure and poorly aligned policies can depress growth incentives, particularly at the subnational level or in sensitive industries such as agriculture. Sector-specific and indirect tax burdens may go unnoticed, although they have major deterrent effects. To summarize, establishing tax policy needs a precise alignment of rate setting, revenue usage, and administrative feasibility, ensuring that incentives promote rather than inhibit long-term economic progress.

### **Revenue Mobilization**

Muriithi and Moyi's (2003) study focuses on revenue mobilization in Kenya, specifically assessing whether tax reforms implemented in the country met their intended goal of creating a tax system capable of addressing persistent fiscal imbalances. Central to these reforms was the expectation that the major components of the tax structure would become more responsive to changes in national income, thereby improving overall revenue performance.

Using the concepts of elasticity and resilience, the study assesses the responsiveness of various tax tools before and after the revisions. The data suggests that the reforms had a favorable impact on revenue mobilization by boosting the responsiveness of the total tax system, particularly direct taxes, which exhibited high elasticity in the post-reform period. However, indirect taxes continued to be less responsive. Notably, while value-added tax (VAT) developed as a dominating revenue source, it did not respond as expected to change in income. This failure reveals a key constraint in the outcomes of the reform, implying that, despite progress in some areas, additional modifications are required to boost VAT's role in increasing revenue collection.

The selected abstracts investigate various aspects of taxation and its interactions with economic outcomes, company behavior, and external financial inflows. Beer, and Liu (2020) conduct a comprehensive analysis of the rising empirical research on multinational businesses' international tax avoidance. Their research focuses on crucial mechanisms such as transfer mispricing, debt shifting, treaty shopping, tax deferral, and business inversion. A meta-analysis reveals that a one-percentage-point drop in corporation tax rates increases before-tax revenue by about 1%, a responsiveness that is larger than previously reported and grows over time. However, despite the vast amount of research, significant gaps and unresolved concerns exist in comprehending the true degree of tax avoidance.

Worlu and Nkoro (2012) shift the focus to the domestic setting, looking at the impact of tax income on Nigeria's economic growth from 1980 to 2007, specifically via the lens of

### African Journal of Accounting and Financial Research

ISSN: 2682-6690

Volume 8, Issue 3, 2025 (pp. 91-116)



infrastructure development. Using a three-stage least squares estimate technique, their findings indicate that while tax revenue promotes growth through infrastructure and foreign direct investment, it has no direct, independent influence. Instead, its influence is dependent on output levels. The study underlines the need for strong fiscal laws and efficient enforcement in combating tax evasion and corruption, which are required conditions for maximizing tax revenue's contribution to economic development.

Muriithi and Moyi (2003), Fjeldstad and Heggstad (2012), and Karagöz (2012) all examine distinct aspects of income mobilization in developing countries, providing insights into the obstacles and advances made in increasing domestic resource creation. Muriithi and Moyi (2003) use elasticity and flexibility as analytical techniques to assess Kenya's tax reforms in terms of revenue mobilization. Their findings show that, while the reforms had a favorable impact on the overall tax structure, particularly by boosting the responsiveness of direct taxes to income fluctuations, the responsiveness of indirect taxes remained low. Importantly, the value-added tax (VAT), despite being a major component of the tax system, failed to display the expected elasticity, exposing a weakness in the reform's ability to fully optimize revenue mobilization potential.

In a different context, Karagöz (2012) studies the structural elements that influence tax income generation in Turkey. The analysis highlights sectoral composition—particularly the agricultural and industrial portion of GDP—as major factors, with the agricultural sector having a negative impact on tax revenue mobilization. Additional variables, such as foreign loan stock, the economy's monetization rate, and urbanization, have been proven to have substantial effects, although trade openness appears to be irrelevant to tax revenue performance. These findings highlight the significance of structural reform and macroeconomic management in boosting income mobilization in countries with limited export and natural resources.

Together, these studies demonstrate the multidimensional character of revenue collection at many levels of government and economic structures, underlining the need for institutional reforms, sectoral dynamics, and policy design in achieving long-term public finance.

The dysfunctional practice of fiscal federalism is a major source of income mobilization in Nigeria. Although Nigeria has a federal system with separate tasks and income responsibilities at the federal, state, and local levels, resource control is still centralized. This centralization weakens fiscal federalism principles, resulting in unequal vertical and horizontal income distributions that make it difficult for subnational governments to mobilize and use resources effectively. Salami advocates for a more equitable and functional fiscal structure that gives sub-national governments more autonomy and incentives for revenue collection, which would enhance tax compliance and broaden the tax base.

Addison and Levin (2012) conduct a bigger regional analysis, examining the drivers of tax revenue in 39 sub-Saharan African nations from 1980 to 2005. Their econometric approach considers structural issues such as economic composition, trade openness, foreign aid, war, and the presence of VAT. The data show that economies that are more open, less dependent on agriculture, less populated, and generally peaceful have greater tax-to-GDP ratios. VAT implementation greatly increases overall tax income, emphasizing its relevance as a revenue-generating strategy.

Volume 8, Issue 3, 2025 (pp. 91-116)



They underline that the focus should not be on raising tax rates, which could stifle growth, particularly in economies with mobile forces of production, but rather on improving compliance, efficiency, and institutional capacity. Strengthening fiscal institutions and raising internal revenue would reduce dependency on aid, improve economic stability, and secure ongoing funding for aid-financed projects, ultimately supporting larger development targets such as the Millennium Development targets (MDGs). Taken together, these studies highlight the necessity of both tax policy change and administrative system strengthening as key strategies for increasing revenue mobilization. They show that sustainable development in sub-Saharan Africa is dependent not only on external financial help, but also—critically—on governments' ability to generate and manage domestic revenue efficiently.

## **Inequality in Tax**

Two significant studies that address the problem from separate but complementary approaches can help to inform the investigation of inequality via the lenses of taxation, incentive, and salary. King (1980) introduces a nuanced index of inequality that distinguishes between vertical equity (income disparities between individuals) and horizontal equity (inequities among individuals with similar incomes caused by inconsistent treatment, such as tax policies that change income rankings).

His model includes inequality aversion parameters, which indicate a trade-off between maintaining vertical equity and avoiding horizontal distortions. This concept is especially useful for studying tax systems because it reveals that even policies intended to boost redistribution may inadvertently impair perceived fairness by rearranging income ranks. King (1980) analysis of the UK's 1977 tax data demonstrates that, under some situations, the original pre-tax income distribution may be considered more equal than the post-tax one, challenging the notion that taxes always improve benefit distribution.

Barrett et al. (2000) add to this viewpoint by shifting the focus from income to consumption, which they believe is a more steady and possibly more true measure of household welfare. They discovered that while both income and consumption disparity increased between 1975 and 1993 in Australia, consumption inequality remained much lower over that time. This implies that households may smooth consumption despite income variations, implying that some income disparity is temporary and does not reflect long-term differences. Their findings suggest that when examining inequality, especially in connection with motivation and salary, consumption gives a more valid measure of welfare than income alone.

Together, this research highlights the complexities of assessing and correcting inequality. To maintain the perceived fairness and effectiveness of the tax system, redistribution programs must strike a compromise between vertical equity and horizontal equity preservation. Furthermore, depending simply on income measurements risks exaggerating inequality and underestimating household resilience. By considering both income and consumption, we may gain a better understanding of how inequality interacts with labor motivation, compensation structures, and tax design, ultimately leading to more equitable and efficient economic policy.

Their findings indicate that, while accommodating policies, such as low interest rates and asset purchase programs, may influence asset returns and loan costs, their overall impact on income and net wealth disparity is limited. Surprisingly, asset-specific movements have opposite effects: rising house prices tend to reduce wealth inequality by benefiting a broader base of

Volume 8, Issue 3, 2025 (pp. 91-116)



property-owned households, whereas increases in equity and bond values tend to concentrate wealth among the affluent, worsening inequality. These complexities are particularly essential in constructing fair tax systems that attempt to eliminate inequalities while not compromising market mechanisms or household incentives.

Furthermore, the article argues that increased income and wealth inequality may reduce the effectiveness of monetary policy by reducing its stimulative effects on consumption. However, such constraints are frequently more dependent on the form and makeup of household financial portfolios—whether they are tilted toward real estate, shares, or savings—than on inequality itself. This observation emphasizes the necessity for tax systems to examine not only how income is distributed, but also how wealth is held and accessed across the community.

Taken together, these data indicate that inequality, whether in income, wealth, or asset ownership, influences not just the outcomes of fiscal and monetary policy, but also overall economic performance and community well-being. Effective tax policy must thus be developed with a deep understanding of the implications for monetary transmission, wage dynamics, and incentive justice in the labor market.

The interplay of inequality, taxation, and labor incentives is heavily influenced by government policy, global competition, and systemic financial dynamics. Eckhard Janeba's (2003) model provides a persuasive framework for investigating how rising pay disparities—particularly between high-skilled and low-skilled workers—are affected by both external pressures, such as increased import competition, and internal mechanisms, such as taxation.

His two-period, three-sector general equilibrium model demonstrates that policy instruments, such as tax breaks, can have two effects: while lowering taxes for skilled workers may directly increase inequality by increasing their net income, it also indirectly encourages skill acquisition among the population, potentially reducing long-term wage disparities. This interplay implies that the tax system's structure not only redistributes wealth but also influences individual economic behavior and motivation, particularly when it comes to education or skill development.

Finally, the paper by Dreber et al. (1967) (likely a typographical error for a more recent publication) raises concerns about the integrity of empirical economic research, demonstrating that even in prestigious journals, there is a tendency to underreport placebo tests with statistically significant outcomes—a subtle form of reversed p-hacking. This highlights a broader difficulty in evidence-based policymaking, when study findings are selectively reported or impacted by publication bias, policies that follow—such as those addressing inequality, taxation, or wage incentives—may be founded on fragile empirical foundations. Ensuring transparency and robustness in economic research is thus critical for developing effective and equitable tax and labor policy.

These studies demonstrate the complicated, feedback-rich character of inequality in terms of taxation, labor incentive, and pay dynamics. Tax policy decisions not only redistribute resources, but also impact individual behavior and long-term economic consequences, and their effectiveness is dependent on accurate, unbiased economic research and a sophisticated understanding of the processes that drive inequality. The increasing concentration of wealth, as well as the resulting dynamics of tax compliance, demonstrate how deeply inequality is built in tax systems, human motivation, and pay distribution. Saez and Zucman (2016) show that

Volume 8, Issue 3, 2025 (pp. 91-116)



wealth disparity in the United States, which was formerly decreased in the mid-twentieth century, has risen considerably since the late 1970s.

Their novel approach of analyzing income tax data discloses that the share of wealth controlled by the top 0.1% has tripled since 1978, reaching levels not seen since the Great Depression. This escalation in concentration is connected not just to growing top incomes but also to a widening disparity in savings behavior between the wealthiest and the rest. As top incomes continue to dominate both capital and labor income, tax policy must deal with an unequal playing field in which incentive and economic opportunity are no longer evenly dispersed.

This issue is exacerbated by tax avoidance, particularly among the ultra-rich. According to Alstadsaeter et al. (2019), the top 0.01% of the wealth distribution accounts for a large share of offshore tax evasion. Their investigation, which combined uncommon offshore data with Scandinavian tax records, showed that this group evades taxes at a substantially higher rate—around 25%—than the general population. Such evasion not only affects the integrity of tax systems, but it also artificially reduces measured inequality, concealing the true level of wealth concentration. The failure to account for hidden assets distorts policy responses and undermines public trust, especially when paid people, whose incomes are easily traced, incur a disproportionate share of the tax burden.

Wenzel (2005) study on tax compliance adds a behavioral component to this disparity. His findings imply that personal ethics and perceived social standards have a major impact on people's desire to comply with tax legislation. Importantly, these attitudes are influenced by and reinforce actual compliance behavior. For people who identify strongly with their social group, shared standards have a greater influence on personal tax ethics. This dynamic implies that when the wealthy are viewed to cheat taxes with impunity, it might harm the greater culture of compliance. For salaried workers and lower-income earners, who already confront more effective tax enforcement, perceived injustice can undermine motivation and trust in the system, repeating the cycle of inequality.

These studies highlight the necessity of recognizing both the long-term structure and short-term variations of earnings inequality, as well as investigating how public perceptions and motivations interact with these economic realities. In an era of growing inequities, pay stability, tax justice, and clearly defined policy goals are vital not only for effective administration, but also for maintaining individual economic incentive and broader communal cohesiveness.

### **Economic Growth**

The combined studies give light on how financial development, capital flows, and institutional quality interact to drive economic growth, particularly in emerging nations, and have substantial implications for tax policy and infrastructure development. Prasad et al. (2007) suggest that while increased openness to international capital flows might stimulate growth, it also exposes developing economies to heightened macroeconomic instability, especially in the early phases of financial integration. This volatility undermines income stability and hampers governments' ability to sustainably fund development endeavors, particularly infrastructure. Their findings highlight the importance of strong fiscal and regulatory institutions in managing

### African Journal of Accounting and Financial Research

ISSN: 2682-6690

Volume 8, Issue 3, 2025 (pp. 91-116)



the risks of globalization and ensuring that the benefits, such as better growth and poverty reduction, are realized and evenly distributed.

Lestari et al. (2022) give additional insight by demonstrating that financial development has a beneficial influence on attracting foreign direct investment (FDI), which is a significant engine of growth and an important complement to domestic tax revenue in developing countries. However, the benefits of this investment are negated in corrupt contexts, which reduces public finance efficiency and faith in institutions. The connection between financial growth and corruption highlights the need for tax system integrity, which allows funds from both domestic and FDI sources to be efficiently mobilized and channeled towards infrastructural development.

Odedokun (1998) complements these findings by demonstrating that financial intermediation contributes directly to economic growth in developing countries, particularly in those with lower incomes. He emphasizes that deepening the financial sector allows for more efficient allocation of resources, which not only boosts productivity but also enhances the government's capacity to mobilize tax revenues. These revenues are critical for funding infrastructure projects—such as roads, energy, and telecommunications—that lay the groundwork for sustainable development and economic diversification.

These studies indicate that supporting financial development, enhancing tax governance, and investing in infrastructure are all interconnected foundations of economic success in emerging countries. Effective tax regimes lay the groundwork for mobilizing domestic resources, enabling infrastructure expansion, and sustaining the long-term benefits of globalization and capital inflows.

Furthermore, Dawson (2008) discovers that, while financial development generally promotes growth, the degree and direction of this relationship are largely dependent on how it is measured. The employment of theoretically consistent models demonstrates a favorable relationship between financial development and economic growth, although more simplistic proxies, such as financial depth, can produce contradicting results. This mismatch highlights the importance of carefully designing financial metrics when developing policies aimed at improving tax systems and public investment capacity.

The broader empirical research, evaluated in the third study (2002), confirms the significance of both bank-based and market-based financial development in South Asian countries. These financial systems have a long-term positive impact on economic growth, implying that a well-developed financial sector not only drives productive investment but also improves governments' ability to collect taxes. Governments that have stronger financial systems are better positioned to fund large-scale infrastructure such as transportation, energy, and communication networks—critical components for long-term development.

Together, these data indicate that financial development, when properly supported by good institutions and measured, has an important role in speeding economic expansion. This, in turn, boosts developing countries' revenue bases, allowing greater public investment in infrastructure and creating the framework for more equitable and sustainable development outcomes.

Volume 8, Issue 3, 2025 (pp. 91-116)



## **Summarize Key Findings from Various Studies**

## **Type of Tax Reform**

Tax reform strategies in developed economies prioritize base broadening and investment incentives. Developed countries, particularly in the EU and OECD, have followed a pattern of lowering statutory tax rates while extending tax bases. These measures attempt to promote investment, reduce income shifting by multinational corporations, and ensure revenue stability in the face of global tax competition. Behavioral and equity impacts shape personal and environmental tax reforms. Personal income tax reforms have revealed nuanced labor market responses, particularly among women, whereas environmental tax reforms (ETRs) can achieve both ecological and redistributive goals by recycling revenues through progressive measures. This dual focus increases legitimacy and fairness.

Africa's tax reforms reflect a shift toward digitization and broader revenue bases. African countries such as Ghana, Kenya, and Nigeria are modernizing their tax systems by using digital tools (e.g., iTax, TaPS), targeting informal and digital economies (e.g., E-Levy, DST), and updating fiscal legislation. These measures improve compliance and lessen reliance on restricted income streams, such as oil and trade taxes. Colonial and sector-specific legacies influenced contemporary African fiscal structures. Africa's tax systems have evolved from colonial-era frameworks while also adapting to modern economic realities. Reforms like VAT extension and commodities market liberalization have transformed government revenue tactics, with an emphasis on efficiency and sustainability.

Global coordination and policy innovation are critical to managing tax base erosion. Profit shifting and transfer pricing are two difficulties that international tax policies must address. Responses such as dual income taxation (DIT) and regulatory control of digital transactions highlight the need for coordinated global policies that protect national tax bases while promoting cross-border economic activity.

## **Tax Policy Adjustments**

Macroeconomic Impact of Tax Policy- Tax cuts are often more effective at stimulating economic growth than increases in government spending (Alesina & Ardagna, 2010). Spending-based fiscal changes (rather than tax increases) are more effective in reducing deficits and debt while avoiding recessions. Political and administrative feasibility—particularly under coalition governments—have a considerable impact on the sustainability of these reforms (Alesina & Perotti, 1995). Uncertainty about future tax policy can either slow or accelerate investment, depending on the nature of the uncertainty. Predictable, stable tax regimes are essential for stimulating private sector investment (Hassett & Metcalf, 1999).

Distributional and Equity Effects: Tax credits (for example, clean energy) frequently disproportionately favor high-income households, prompting concerns about equity (Borenstein & Davis, 2016). Market-based mechanisms, such as carbon pricing, may produce more progressive results if profits are dispersed evenly.

Corporate Taxation and Global Behavior: Differences in international tax rates encourage profit shifting and actual business relocation among multinational corporations (Clausing, 2009). To retain fiscal integrity, effective corporate tax reform must address tax base erosion while also incorporating anti-avoidance measures.

Volume 8, Issue 3, 2025 (pp. 91-116)



#### **Revenue Mobilization**

Muriithi and Moyi (2003) examine the impact of tax reforms on revenue mobilization. Kenya's tax reforms increased the elasticity of direct taxes, making revenue more responsive to income. However, indirect taxes, such as VAT, were less elastic, indicating a gap in fully optimizing revenue mobilization. According to Kusi (1998), Ghana's tax reforms between 1983 and 1993 increased revenue productivity and elasticity, but the overall tax-to-GDP ratio remained low. VAT, property tax reform, and simpler income tax definitions are among the suggested improvements. Gupta and Tareq (2008) emphasize that external financial inflows (assistance, FDI, remittances) are not a substitute for effective domestic revenue mobilization. Instead of increasing tax rates, focus on improving compliance and administrative efficiency.

Karagöz (2012) discusses how sectoral composition (especially agriculture), urbanization, and foreign debt influence Turkey's tax revenue. Agriculture has a detrimental impact on mobilization, emphasizing the importance of systemic economic restructuring. According to Addison and Levin (2012), sub-Saharan African countries with lesser agricultural dependence, higher commercial openness, and stable institutions generate more tax revenue. VAT increases revenue, but aid and agriculture reduce direct taxes. Salami (2011) argues that Nigeria's overreliance on oil money, centralized fiscal administration, and inadequate data systems harm tax efforts. Proposes functional fiscal federalism to empower subnational governments.

Tax Policy and Economic Outcomes: According to Worlu and Nkoro (2012), tax revenue in Nigeria indirectly supports economic growth through infrastructure and foreign direct investment (FDI). Growth benefits are output-dependent and require solid fiscal laws and anti-corruption activities. Fjeldstad and Heggstad (2012) found that local governments in Anglophone Africa confront political and administrative impediments to income mobilization. Limited autonomy and ineffective compliance processes impede effective municipal taxation.

## **Inequality in Tax**

Inequality in Tax Systems: King (1980) differentiates between vertical equality (fair treatment across income levels) and horizontal equity (fairness among people with similar incomes). Tax schemes can distort income distributions and inadvertently worsen apparent fairness. According to Saez and Zucman (2016), wealth inequality in the United States has tripled since 1978, with concentrated growth among the top 0.1%. Tax policy struggles to keep up with increasing inequities in capital and labor income.

Barrett et al. (2000) examine consumption and income as welfare indicators. While income disparity grew, consumption inequality remained low in Australia (1975-1993), implying that income changes may not accurately reflect household welfare. According to Baker and Solon (2003), in Canada, rising inequality derives not only from income levels but also from earnings volatility, which impacts motivation and long-term planning.

Macroeconomic Policy and Inequality: According to O'Farrell et al. (2016), monetary policy has a little direct impact on inequality. Asset-specific effects (e.g., rising house prices vs. stock values) are more important than overall monetary changes. According to Al-Marhubi (2000), income disparity is linked with greater inflation, which erodes real wages, particularly among low-income groups.

Volume 8, Issue 3, 2025 (pp. 91-116)



#### **Economic Growth**

Capital Flows and Macroeconomic Volatility (Prasad et al., 2007): Openness to capital flows can boost GDP in underdeveloped countries. However, it raises macroeconomic instability, particularly during early financial integration. Strong fiscal and regulatory institutions are crucial for risk management and equal distribution of benefits.

Financial Development and FDI (Lestari et al., 2022): Financial development attracts foreign direct investment (FDI), which is an important growth engine and source of tax revenue. Corruption weakens public finance efficiency and trust, reducing the favorable consequences, and it emphasizes the need for tax system integrity in maximizing revenue for infrastructure.

Financial Intermediation and Growth (Odedokun, 1998): Financial intermediation directly promotes growth, particularly in low-income nations. Deepening financial sectors improves resource allocation and tax revenue collection. Tax revenues are critical in building infrastructure that supports long-term growth.

## Strengths, Limitations, and Gaps in Literature

The literature on tax reforms in both developed and developing nations provides a thorough and multifaceted examination of fiscal policy evolution. A crucial asset is the extensive geographic and sectoral reach, which includes tax policy changes in Europe, the OECD countries, and Africa. Studies by Devereux et al. (2014) and Blundell et al. (1998) provide insights from high-income economies, whereas Auriol and Warlters (2012) and case-specific reports from Kenya, Ghana, and Nigeria provide a solid understanding of African tax reform processes. This breadth increases the generalizability and contextual significance of the findings.

Another feature is the integration of empirical and theoretical frameworks, which allows for a thorough examination of changes from both macroeconomic and microeconomic perspectives. Cummins et al. (1996) study investment behavior using firm-level data, whereas Barker et al. (2007) use dynamic modeling to evaluate environmental tax reform impacts. Furthermore, literature effectively relates tax reforms to broader developmental goals, such as equality, labor participation, sustainability, and institutional capacity, thereby reflecting the complex policy trade-offs inherent in reform design.

Furthermore, the literature emphasizes the growing importance of technology upgrading in tax administration, especially in African countries. Innovations like Kenya's iTax and Ghana's TaPS system show how digitalization improves compliance, transparency, and revenue effectiveness. This reflects a trend toward more automated, data-driven fiscal systems, which can lower administrative costs and taxpayer responsibilities. Despite these strengths, a few drawbacks emerge. First, much of the available literature focuses on short- to medium-term evaluations, with little attention paid to the long-term effects of tax reforms on economic growth, inequality, and fiscal stability. This is especially critical in developing economies, where changes must be long-lasting and durable.

Second, there is ongoing research on the informal sector, which is particularly important in low-income countries. While some studies acknowledge initiatives to extend the tax base to include informal economic actors (for example, through VAT or E-Levy), there is a scarcity of robust empirical research on the effectiveness and effects of these policies. Third, tax reform

Volume 8, Issue 3, 2025 (pp. 91-116)



research frequently focuses on national-level policy, ignoring the sub-national or municipal aspects of taxes. This is a missed chance to examine how reforms work in decentralized or federal systems, where local government income mobilization is vital for service delivery.

Fourth, political resistance and reform implementation issues, such as those shown in popular opposition to Ghana's E-Levy, are not thoroughly examined. Without knowledge of the political economy of reform, including stakeholder dynamics and sequencing methods, policy recommendations may be impractical. Finally, methodological inconsistencies exist in how efficiency, equity, and behavioral responses are examined among research. This diversity impedes cross-country comparisons and the synthesis of generalizable insights from various reform initiatives. These limitations highlight some significant gaps in literature. One notable gap is the scarcity of empirical research on digital taxation in developing nations, despite its growing importance in the modern economy. As nations like Kenya and Ghana experiment with taxing digital services, thorough research into revenue returns, compliance behavior, and administrative costs is critically required. Furthermore, there is insufficient evidence linking tax reform with infrastructure growth. While reforms attempt to boost income, the amount to which these resources are converted into concrete public investments—such as roads, schools, or healthcare—is generally unknown. A further gap exists in the gender and inclusion components of tax policy. Aside from rare studies such as Blundell et al. (1998), there is minimal focus on how tax reforms affect diverse demographic groups, including women, youth, and the elderly.

# **Tax Policy Adjustment**

Multidisciplinary Coverage: The literature covers macroeconomics, microeconomics, political economy, public finance, and behavioral economics, providing a comprehensive understanding of tax policy effects. Empirical Evidence Across Contexts: Studies such as Alesina and Ardagna (2010), Helms (1985), and Krueger (1988) provide cross-country or state-level econometric analyses, which improve generalizability. Policy-Relevant Insight: Findings directly influence real-world fiscal policy decisions, such as the necessity of spending-based adjustments over tax increases or the role of tax credits in promoting equity. Attention to Administrative Capacity: Authors such as Bird (2004) and Alm (2019) address implementation issues, which are typically overlooked in fiscal policy design, particularly in developing nations. Nuanced Treatment of Incentives: The research goes beyond simplistic tax-growth narratives, focusing on conditional effects such as revenue utilization, uncertainty, and compliance behavior. Over-Reliance on OECD or U.S.-Centric Data: Alesina and Ardagna (2010) focus on advanced economies, which may limit applicability to developing contexts economic structures and administrative realities. Methodological Inconsistencies: There are varying assumptions and models (e.g., GBM vs. jump processes in Hassett & Metcalf, (1999) which make comparisons or syntheses challenging. Limited Longitudinal Perspectives: Several studies focus on short- to medium-term impacts of tax changes, with less emphasis on long-run structural effects, such as intergenerational equity or productivity dynamics.

While some attention has been paid to environmental and green taxes (e.g., Ono, 2003), more empirical study is needed to understand how environmental taxes interact with industrial policy and inequality. Gender and Taxation: Most studies do not consider how tax policy changes affect men and women differently, which is a critical gap in determining equitable effects. Behavioral Responses and Tax Morale: While Slemrod, Alm, and James have investigated this

Volume 8, Issue 3, 2025 (pp. 91-116)



topic, additional research is needed to better understand the cultural and psychological factors of tax compliance in many circumstances.

#### **Revenue Mobilization**

Diverse Geographical and Contextual Coverage: The studies cover a wide range of regions, including Kenya, Ghana, Nigeria, Turkey, and sub-Saharan Africa as a whole, offering a valuable comparative viewpoint. This enables the evaluation of how various political, economic, and institutional circumstances influence tax policy outcomes.

Methodological Rigor: Several researchers use econometric techniques (Muriithi & Moyi, 2003), 3SLS (Worlu & Nkoro, 2012), panel regressions (Addison & Levin,2012) to improve the validity of their conclusions. Beer et al. (2020) conducted a rigorous meta-analysis of empirical evidence on international tax avoidance.

Integration of Structural and Institutional Factors: Many studies look beyond tax rates to investigate institutional quality, economic structure, and governance difficulties, which are crucial for understanding revenue mobilization (e.g., Karagöz, Salami, Gupta & Tareq).

Policy-Relevant Insights: Recommendations on VAT reform, administrative capacity building, fiscal federalism, and tax compliance provide practical direction to policymakers.

Disconnection Between National and Sub-National Analysis: There is frequently a gap between studies focused on national revenue (e.g., Kenya, Nigeria, Ghana) and those assessing local government capability (Fjeldstad & Heggstad, 2012). There is little integration between these levels, despite their interdependence in many federal or decentralized systems.

Neglecting Political Economy Dimensions: Except for a few examples (such as Salami's discussion of fiscal federalism), political incentives, corruption, elite capture, and taxpayer behavior receive scant attention. These limitations include comprehending why changes work or fail beyond technical explanations.

VAT Implementation and Compliance Mechanisms: While VAT is explored in several publications (e.g., Muriithi & Moyi, 2003; Addison & Levin, 2012), the literature lacks specific assessments of compliance, enforcement capabilities, and taxpayer behavior under VAT regimes. Benedek et al. (2014) address the negative association between ODA and tax revenue, but causal pathways—how and why aid impairs tax efforts—are little understood. There is little discussion on how donor behavior, assistance conditionality, or aid volatility affect domestic budgetary discipline.

### **Inequality in Tax**

Multidimensional Analysis of Inequality: Studies such as Mervyn King (1980) introduce sophisticated frameworks (e.g., vertical vs. horizontal equity), providing instruments for assessing tax fairness beyond basic income redistribution. Barrett et al. (2000) and Baker and Solon (2003) contribute to the discourse by including consumption and earnings volatility, widening our knowledge of economic well-being.

Integration of Macro and Micro Perspectives: The works of O'Farrell et al. (2016) and Al-Marhubi (2000) link macro-level monetary and inflationary processes with inequality,

Volume 8, Issue 3, 2025 (pp. 91-116)



emphasizing the systemic economic consequences of tax policies. This establishes a relationship between individual tax impacts and overall economic consequences.

Inclusion of Behavioral and Normative Factors: Wenzel (2005) provides a behavioral economics perspective by investigating societal norms and tax ethics, bringing insight into why people comply or evade beyond financial incentives.

Measurement Biases: Income-based inequality measurements are dominant, even though consumption and wealth may better reflect long-term welfare. Few studies have successfully integrated all three dimensions. King's concept is theoretically rich but may be challenging to operationalize in modern multi-layered tax systems.

Limited Longitudinal Evidence: Some research (e.g., Janeba 2003) use models with short-run or static effects rather than fully investigating long-term behavioral changes or intergenerational implications of tax policy.

### **Economic Growth**

A Multidimensional Approach to Growth: The literature connects financial development, capital flows, institutional quality, and tax regimes to economic growth. Studies such as Prasad et al. (2007) and Lestari et al. (2022) include macroeconomic volatility and corruption, providing a realistic assessment of the dangers and rewards of globalization. Focus on Institutional Quality: Williams (2019) emphasizes the role of democratic governance and institutional strength in mitigating the effects of financial development. This demonstrates that economic outcomes are influenced not only by financial variables, but also by political and regulatory factors. Clear Policy Relevance: The studies give actionable recommendations for developing country policymakers, such as the need to strengthen financial institutions, improve tax collection systems, and invest in infrastructure to sustain long-term prosperity. Balance Between Domestic and Global Dynamics: The interaction of foreign direct investment (FDI) and domestic resource mobilization (e.g., Odedokun, 1998) demonstrates how internal and external funding sources contribute to development. Dawson (2008) addresses methodological rigor by emphasizing the significance of utilizing proper indicators to quantify financial development, which is crucial for providing credible evidence. Over-reliance on Aggregate Indicators: Some studies utilize broad proxies (e.g., financial depth or credit-to-GDP ratios) that do not account for the quality or accessibility of financial services, particularly for marginalized groups.

Weak Causal Inference: While links between financial development and growth have been identified, determining causality remains difficult. For example, it is unclear whether financial development causes growth, or vice versa.

# **Compare Perspectives and Findings**

The literature on tax reforms in developing countries includes a wide range of opinions and conclusions on how tax policy influences economic performance, revenue mobilization, inequality, and institutional effectiveness. Throughout the papers studied, various topic areas emerge where writers either merge or provide different opinions.

Perspectives on Tax Reforms and Revenue Mobilization: Many studies agree that well-designed tax reforms are essential for increasing domestic revenue mobilization. For example,

### African Journal of Accounting and Financial Research

ISSN: 2682-6690

Volume 8, Issue 3, 2025 (pp. 91-116)



Prasad et al. (2007) and Odedokun (1998) emphasize the importance of financial and institutional growth in allowing tax systems to efficiently respond to globalization and fiscal demands. Similarly, Lestari et al. (2022) contend that financial sector changes encourage foreign direct investment (FDI), hence indirectly strengthening the tax base. However, literature differs on which tax policy instruments are the most effective. Some studies suggest widening the tax base and removing exemptions (as observed in African reform contexts), while others note the possible regressive impact of such policies, particularly in areas with strong informal sectors and inadequate compliance capabilities.

Findings on Tax Adjustment Policies and Economic Stability: Dawson (2008) and Williams (2019) present opposing views on the relationship between credit markets and tax-funded growth. While Dawson emphasizes the need for accurate financial indicators in determining tax policy results, Williams contends that without robust democratic institutions, rapid financial development—often accompanied by tax incentives—can lead to instability and lower revenue predictability. This distinction reflects a dichotomy in the literature: some scholars emphasize the technical design of tax instruments, while others focus on the institutional and governance framework that influences their implementation and sustainability.

Views on Motivation and Behavioral Responses to Tax Policy: Wenzel (2005) and Janeba (2003) investigate how individual and collective behavioral responses affect tax compliance and labor motivation. Wenzel emphasizes the importance of social norms and ethics, whereas Janeba proposes a general equilibrium paradigm that connects tax incentives to long-term skill learning and pay structure adjustments. These theories contend that tax policy influences not only fiscal outcomes but also individual economic behavior in subtle ways.

### **Highlight Contradictions or Consensus**

The reviewed literature on tax reforms, tax adjustment policy, revenue mobilization, inequality in taxation, and economic growth in developing economies reveals both areas of consensus and important contradictions. These distinctions are critical for informing effective tax policy and public finance strategies.

#### **Areas of Consensus**

Tax Reforms are Critical to Development: There is widespread agreement that tax reforms are essential for increasing revenue mobilization, boosting infrastructure development, and sustaining long-term economic growth. Several studies, like those by Odedokun (1998) and Lestari et al. (2022), confirm that reforms that boost financial systems and institutional quality improve governments' ability to raise and allocate income effectively.

Institutions Matter: There is widespread agreement that the effectiveness of tax reforms is strongly reliant on the quality of institutions. Scholars such Prasad et al. (2007) and Williams (2019) emphasize the importance of regulatory capacity, transparency, and governance in ensuring that tax reforms result in developmental benefits.

Tax Policy Affects Inequality: Research suggests that tax policy has a substantial redistributive impact and can either reduce or increase inequality depending on how it is designed.

Volume 8, Issue 3, 2025 (pp. 91-116)



For example, Saez and Zucman (2016) and Alstadsaeter et al. (2019) underline the need for progressive taxation in reducing the wealth gap, particularly given rampant tax evasion among the ultra-rich.

Revenue Mobilization Is Linked to Broader Economic Structures: There is consensus that tax revenue mobilization is intertwined with financial development and capital flows. Deepening the financial sector, according to Odedokun (1998), helps governments allocate resources efficiently, boosting their ability to fund development and stabilize macroeconomic conditions.

## **Key Contradictions**

Equity versus Efficiency Trade-off: One prominent discrepancy is how researchers perceive the trade-off between equality and efficiency in tax design. While King (1980) emphasizes sustaining equity through horizontal and vertical fairness, others, such as Barrett et al. (2000), believe that traditional income-based inequality evaluations may distort genuine differences, calling into question the equity underpinnings of contemporary tax systems.

Approaches to Tax Adjustment: Some studies advocate for broad-based tax reforms with few exemptions to increase revenue efficiency, while others warn that such measures may disproportionately burden the poor and informal sector, aggravating inequality. This friction stems from differing perspectives on who should pay the tax burden in emerging countries.

The Impact of Financial Development on Growth: While most scholars believe that financial development promotes growth, Dawson (2008) and Williams (2019) offer a more nuanced perspective. Dawson contends that how financial development is measured influences the apparent link, although Williams cautions that in weak institutional systems, financial deepening can lead to instability, undermining revenue mobilization and growth.

Behavioral Responses to Taxation: There is disagreement about how individuals and businesses respond to tax breaks. While Wenzel (2005) stresses the psychological and ethical aspects of compliance, Janeba (2003) focuses on rational economic behavior and skill development in response to tax policy, highlighting the distinction between behavioral economics and neoclassical approaches.

In conclusion, while there is universal agreement that effective tax changes, institutional strength, and financial development are critical to economic success and inequality reduction, disagreements about the best ways to achieve these goals continue. These conflicts highlight the necessity for context-specific policies that balance equity, efficiency, and administrative competence in emerging nations.

## **Synthesis**

Integrate findings to detect trends or patterns and determine what is known and unknown.

Integrated Trends and Patterns: Strong Relationship Between Tax Reforms and Revenue Mobilization – A consistent trend emerges from the analyzed studies: comprehensive tax reforms are associated with increased domestic revenue mobilization. Many studies show that measures aimed at widening the tax base, removing exemptions, and automating tax administration contribute to increased tax compliance and budgetary capacity. This is

### African Journal of Accounting and Financial Research

ISSN: 2682-6690

Volume 8, Issue 3, 2025 (pp. 91-116)



especially obvious in Ghana and other African countries where tax system modernization is associated with higher tax-to-GDP ratios.

Financial and Institutional Development Enhances Tax Efficacy: A repeating topic is the interrelationship between financial sector development, institutional quality, and tax policy effectiveness. Countries with strong institutions and financial systems see higher gains from tax reforms. These mechanisms serve to decrease evasion, promote FDI, and ensure that tax funds are allocated transparently to infrastructure and growth-enhancing initiatives.

Persistent Tax Disparity and Regressive Burdens: There is a well-established pattern of tax burden disparity, particularly in developing countries. Despite revisions, tax systems frequently remain regressive, disproportionately affecting low-income groups while wealthy individuals and companies take advantage of loopholes. This tendency demonstrates unfairness in policy design and enforcement mechanisms.

Macroeconomic Growth and Tax Structure: There is a growing consensus among researchers that well-structured tax systems contribute to macroeconomic stability and long-term growth. Tax revenue spent on infrastructure and human capital development increases productivity. However, this outcome is heavily dependent on political stability, governance, and anti-corruption measures.

#### **CONCLUSION**

### **Summary of Major Insights**

Tax Reforms Drive Revenue Mobilization: Broad-based tax reforms, such as rationalizing tax rates, digitizing tax systems, and reducing exemptions, have consistently been shown to increase revenue generation in developing countries, particularly when accompanied by strong administrative capacity and political will.

Institutional Quality Improves Reform efficacy: The quality of institutions has a significant impact on tax policy efficacy. Countries with good governance, little corruption, and transparent fiscal systems see higher benefits from tax and economic changes.

Persistent Inequality in Tax Burden: Despite reform attempts, many developing economies continue to have regressive tax systems in which low-income households face a disproportionate tax burden because of reliance on consumption taxes and lax implementation of progressive income taxation.

Financial Development Promotes Growth and Tax Efficiency: Financial sector development is linked to improved tax compliance, higher foreign investment, and economic growth. When tax systems are linked to a developed financial system, governments may better track income and expenditures, widening the tax base.

Economic Growth is Linked to Stable Tax Policy and Infrastructure Investment: Stable and equitable tax policies improve governments' ability to invest in public goods such as infrastructure, hence boosting long-term economic growth. The correlation is stronger in countries where tax dollars are allocated efficiently rather than lost due to corruption or inefficiency.

Volume 8, Issue 3, 2025 (pp. 91-116)



## **Suggestions for Future Research**

Comparative Impact Studies on Specific Tax Instruments: Future research should investigate how different tax policy tools (e.g., capital gains tax vs. consumption tax) affect income distribution and revenue sustainability across regions and income levels.

Investigate Informal Sector Integration Strategies: Research should focus on policy strategies that successfully integrate informal enterprises into the tax system without deterring their operations or increasing compliance difficulties.

Local Government Tax Administration Research: More empirical research is required on how local and municipal tax administrations manage and implement reforms, particularly in federated or decentralized countries.

Longitudinal Panel Studies: Tracking countries over time can provide more in-depth insights into how reforms affect long-term development outcomes such as poverty, inequality, and public service delivery.

Investigating Behavioral and Cultural Dimensions of Compliance: Incorporating behavioral economics and sociological perspectives could help us better understand taxpayer motivations, tax resistance, and the significance of institutional trust.

Evaluate the Impact of Digital and AI-powered Tax Systems: As more countries digitize tax processes, future research should investigate how technology affects transparency, lowers leakage, and enhances service delivery, particularly in resource-constrained environments.

#### **REFERENCES**

- Aaberge, R., Dagsvik, J. K., & Strøm, S. (1995). Labor Supply Responses and Welfare Effects of Tax Reforms. *The Scandinavian Journal of Economics*, 97(4), 635–659. https://doi.org/10.2307/3440547
- Akiyama, T., Baffes, J., Larson, D. F., & Varangis, T. (2003). Commodity market reform in Africa: some recent experience, *Economic Systems*, 27(1), 83-115, ISSN 0939-3625, https://doi.org/10.1016/S0939-3625(03)00018-9.
- Alesina, A., Perotti, R. (1995). Fiscal expansions and adjustments in OECD countries, *Economic Policy*, *10*(21), 205–248. https://doi.org/10.2307/1344590
- Barrett, G. F., Crossley, T. F., Worswick, C. (2000). Consumption and Income Inequality in Australia. https://doi.org/10.1111/j.1475-4932.2000.tb00011.
- Benedek, D., Crivelli, E., Gupta, S., & Muthoora, P. (2014). Foreign Aid and Revenue: Still a Crowding-Out Effect? *FinanzArchiv / Public Finance Analysis*, 70(1), 67–96. http://www.jstor.org/stable/43297197
- Blundell, R., Duncan, A., & Meghir, C. (1998). Estimating Labor Supply Responses Using Tax Reforms. *Econometric*, 66(4), 827–861. https://doi.org/10.2307/2999575
- Cummins, J. G., Hassett, K. A., & Hubbard, R. G. (1996). Tax reforms and investment: A cross-country comparison, Journal of Public Economics, 62(1), 237-273, ISSN 0047-2727, https://doi.org/10.1016/0047-2727(96)01580-0.
- Deborah L. Swenson,2001.Tax Reforms and Evidence of Transfer Pricing. National Tax Journal, https://doi.org/10.17310/ntj.2001.1.01

Volume 8, Issue 3, 2025 (pp. 91-116)



- Devereux, M., Griffith, R., & Klemm, A. (2014). Corporate income tax reforms and international tax competition, *Economic Policy*, 17, (35), 449–495, https://doi.org/10.1111/1468-0327.00094
- Emmanuelle Auriol, Michael Warlters, (2012). The marginal cost of public funds and tax reform in Africa, Journal of Development Economics, 97(1), 58-72, ISSN 0304-3878, https://doi.org/10.1016/j.jdeveco.2011.01.003.
- Fjeldstad, O. H., & Rakner, L. (2003). *Taxation and tax reforms in developing countries: Illustrations from sub-Saharan Africa*. Chr. Michelsen Institute.
- Fjeldstad, O-H., & Heggstad, K. (2012). Local government revenue mobilization in *Anglophone Africa*. Bergen: Chr. Michelsen Institute (CMI Working Paper WP 2012:6)
- Frankema E, van Waijenburg (2014). M. Metropolitan Blueprints of Colonial Taxation? Lessons From Fiscal Capacity Building in British and French AFRICA, c. 1880–1940. *The Journal of African History*. 55(3), 371-400. doi:10.1017/S002185371400036X
- Gilbert E. Metcalf. (1999). Distributional Analysis of Green Tax Reforms. University Chicago Press, https://doi.org/10.1086/NTJ41789423
- Hassett, K. A., & Metcalf, G. E. (1999). Investment with Uncertain Tax Policy: Does Random Tax Policy Discourage Investment, *The Economic Journal*, Volume 109(457), 372–393, https://doi.org/10.1111/1468-0297.00453
- King, M. A. (1983). An Index of Inequality: With Applications to Horizontal Equity and Social Mobility. *Econometrical*, *51*(1), 99–115. https://doi.org/10.2307/1912250.
- King, M. A. (1983). Welfare analysis of tax reforms using household data, Journal of Public Economics, 21(2), 183-214, ISSN 0047-2727, https://doi.org/10.1016/0047-2727(83)90049-X.
- Krueger, A.O. (1988). Agricultural incentives in developing countries: measuring the effect of sectoral and economywide policies. *The World Bank Economic Review*, 2, 255-271.
- Ono, T. (2003). Environmental Tax Policy and Long-Run Economic Growth. *Economic Growth*.
- Severin Borenstein and Lucas W. Davis (2016). The Distributional Effects of US Clean Energy Tax Credits. Tax Policy and the Economy Volume 30, Number. https://doi.org/10.1086/685597
- Slemrod, J., & Yitzhaki, S. (2002). Chapter 22 Tax Avoidance, Evasion, and Administration Editor(s): Alan J. Auerbach, Martin Feldstein, Handbook of Public Economics, Elsevier, Volume 3, 2002, Pages 1423-1470, ISSN 1573-4420, ISBN 9780444823144, https://doi.org/10.1016/S1573-4420(02)80026-X.
- Sørensen, P.B. (1994). From the global income tax to the dual income tax: Recent tax reforms in the Nordic countries. *Int Tax Public Finan* 1, 57–79 (1994). https://doi.org/10.1007/BF00874089
- Terry Barker, Sudhir Junankar, Hector Pollitt, Philip Summerton, (2007). Carbon leakage from unilateral Environmental Tax Reforms in Europe, 1995–2005, Energy Policy, 35(12), 2007, Pages 6281-6292, ISSN 0301-4215, https://doi.org/10.1016/j.enpol.2007.06.021.)